

# B. Biyani Technologies

(Binging Technology 2 Business)

D-1, 2, 2nd Floor, Royal Prestige Building, Lohiya Path, Sykes Extension, Kolhapur 416 001 Telefax - 0231-2526373 Cell : 09922112873 E-mail : biyanitechnologies@gmail.com

No. 3909

Date : 15-3-22.

Received with thanks from Arts Science. and. Semmore. college, Maharashtra

the sum of Rupees Seventy six thousand Seven Hundred only.

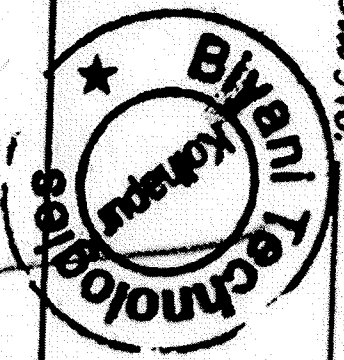
by Cash / Cheque / D. Ph. No. 000135 Dated 17/03/2022 on \_\_\_\_\_

In Full / Part Payment of our Bill No. \_\_\_\_\_

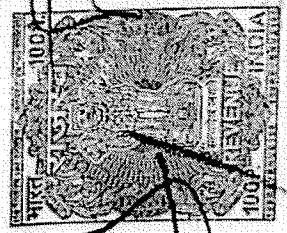
Dated \_\_\_\_\_

RS. 76400/-

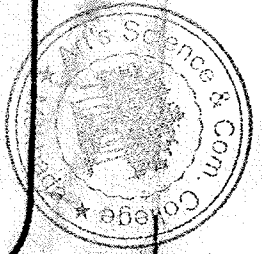
Subject to realisation of cheque.



For Biyani Technologies  
Authorised Signatory



**R E C E I V E D**



125

**TAX/GST INVOICE**



**Billed To,**  
**The Principal,**  
**Arts, Science & Commerce College, Mokhada**  
**Address:- Mokhada, Dist- Palghar.**  
**State :- Maharashtra.**  
**GSTIN Number:-**

Invoice No	12594
Invoice Date	04 <sup>th</sup> Mar 2022
Purchase Order No.	-
Purchase Order Date	-

Sr. No	Description of Item	HSN Code	Qty.	Rate	Total (Rs)
1	Digital Language Lab	85238020	1+10	65,000/-	65,000.00

COMPANY GSTIN NO.:- 27AFDPB8745D1ZN

Sub Total	65,000.00
E & O E	
CGST @ 9%	5,850.00
SGST @ 9%	5,850.00
IGST@ 18%	0.00
Round Off	0.00
Grand Total	76,700.00

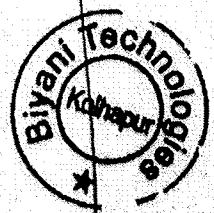
Total Amount of Tax :- Eleven Thousand Seven Hundred Only.  
Grand Invoice Total In Words:- Seventy Six Thousand Seven Hundred Only.  
Certified that the Particulars given above are true and correct

**YOUR TERM & CONDITION OF SALE**

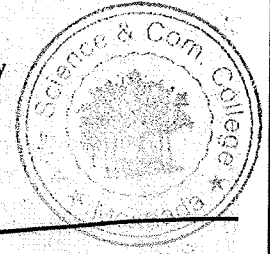
1. Warranty: For 1 Year from the date of implementation of software against manufacturing defects only. Warranty does not include any Hardware service, maintaining LAN, physical damage, data loss or its recovery. It is the responsibility of customer to take and maintain regular backup of the data.
2. All the payment to be made by A/C payee Cheque / DD in favor on Kolhapur Br only.
3. Any late payment will have an interest @ 24% per annum on the total amount.
4. Kindly confirm the material and software at the time of delivery. If any problem intimate us at the time of delivery. Once delivered and installed,
5. Order in any case will not be cancelled and amount will not be refunded thereafter. If entire payment not received within 15 days from invoice date, services thereafter will not be provided. The amount paid till then will be forfeited and will not at all be refunded neither the order can be cancelled.
6. All disputes are subjected to Kolhapur jurisdiction.

**For Biyani Technologies, Kolhapur**

A/c Name: - Biyani Technologies  
 Bank Name:- Federal Bank  
 Branch:- Jaysingpur  
 A/c No. 14915600000387  
 IFSC Code:- FDRL0001491



Authorized Signatory



Receiver's Signature

**Paid & Cancelled**

Check N. 000135

Date 17/03/2022

Cashier  
 Head Clerk  
 Principal

**TAX/GST INVOICE**

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Technologies  
(Bringing Technology 2 Business)

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Electronic Reference Number  
FDS-2X-1357  
75400

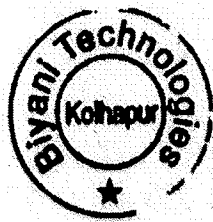
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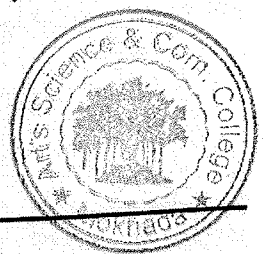
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Branch:- Jaysingpur  
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IFSC Code:- FDRL0001491

Receiver's Signature



*[Handwritten Signature]*

Authorized Signatory



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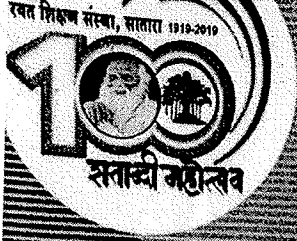
Receiver's Signature



Authorized Signatory



Regd office : D1, 2<sup>nd</sup> Floor, "Royal Prestige Building", Sykes Extention, Lohia Marg, Kolhapur-416001, Maharashtra  
Telefax: 0231-2526373. Cell: 09922112873. Email: [biyanitechnologies@gmail.com](mailto:biyanitechnologies@gmail.com). Website: [www.biyantechnologies.com](http://www.biyantechnologies.com)



# ARTS, SCIENCE & COMMERCE COLLEGE, MOKHADA.

Estd. : June - 1984

(Higher Secondary Vocational Course - J. 18.02.901)

NAAC Accredited - 'B' Grade

Founder - Padmabhushan Dr. Karmaveer Bhaurao Patil (D.Litt.)

Principal

Dr. J. G. Jadhav  
(M.A., M.Phil., Ph.D.)

Ref. No. :

Date :

## PURCHASE ORDER

Date: 08/02/2022

To,

Biyani Technologies Pvt Ltd,  
Kolhapur

Subject: Purchase order for Digital language Lab software

Dear Sir,

We are glad to place an order with Biyani Technologies Pvt Ltd, for granting licenses to use the following software.

Sr. No	Description	Price	GST	Price including GST
1	Digital language Lab (1+10)	Rs. 65,000/-	18%	Rs. 76,700/-

### Payment Details:

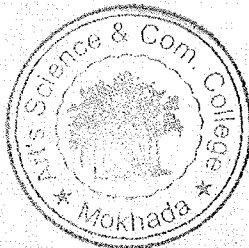
Advance Amount		Balance Amount	
Cheque/ DD No		Drawn on Bank	

### Terms & Condition:

- 1. Payment Terms:** 50% advance with the purchase order & remaining 50% at time of installation.
- 2. Installation & Implementation:** The above price includes installation of software at the college site.
- 3. Delivery:** The delivery will be within 5-6 days.

Thanking you.

Yours sincerely,



**PRINCIPAL**  
Arts, Science & Com. College  
Mokhada, Dist. Palghar

तुलनात्मक तक्ता

अ.क्र.	तपशील	मा.व्यवस्थापक बियाणी टेक्नॉलॉजी कोल्हापूर	मा.व्यवस्थापक ओम सिस्टीम,ओम एम्पायर बिल्डिंग पुणे	मा.व्यवस्थापक ४ साईट मुंबई
१	डिजिटल लॅंग्वेज लॅब	₹ ७६७००	₹ ८००००	₹ ९५०००

मंजूर

नामंजूर

नामंजूर

वरीलप्रमाणे बियाणी टेक्नॉलॉजी कोल्हापूर यांचे कोटेशन दर सर्वात कमी असल्याने त्यांच्या कोटेशनाला सर्वानुमते मुंजुरी देण्यात आली.

१) श्री.एस.ई.सैदनशीव

*[Signature]*

२) डॉ.एस.एच.जाधव

*[Signature]*

३) श्री.पी.एस.खोसे

*[Signature]*

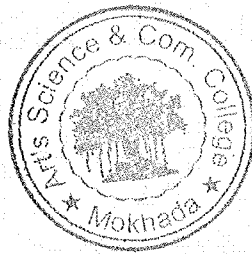
४) श्री.डी.के.आहेर

*[Signature]*

५) श्री.पी.एम.धावणे

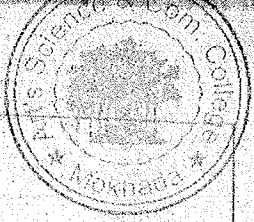
६) डॉ.डी.आर.नागगोजे

*[Signature]*



*[Signature]*  
प्राचार्य

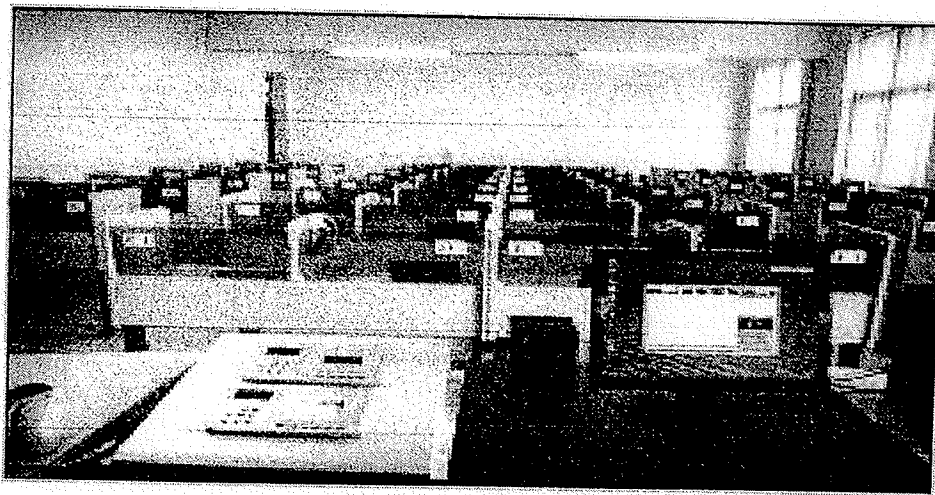
कला, विज्ञान व वाणिज्य महाविद्यालय  
मोखाडा जि. पालघर



**Om Systems**  
**Om Empire Building, First Floor, Dr.Homibhabha Chowk,**  
**Model Colony, Pune, Maharashtra, India.**  
**TEL: 020-28766987, MOB: +91-9764703158**  
**GST No: 27AAMFM4263D1Z9**

## English Language Lab

The 21st century has witnessed a revolution in the use of Software, Emails and Internet. It has ushered in a new world where communication has become language plus soft skills. In modern times the personality of a job seeker is not merely by virtue of his IQ. That is, the learner should be equipped to understand the subtle, emotional and cultural nuances and react appropriately. Here lies the importance of acquiring proper communication skills. English Language Lab Software System is a technically savvy Language Lab to hone the communicative competence. English Digital Language Lab is a teaching, learning software. English Digital Language Lab make use of intelligible English that both the native and non - natives speakers of English can apprehend quite easily.



**Teacher Console :-** With functions such as Broad cast, Screen capturing, Monitoring Guiding, Ascertaining, File transferring, two way communication etc, in the English Language Lab Software allows teachers to give instructions to one student or all students.

**Student Console :-** Students can effortlessly communicate with the teacher. They can listen to the native speakers voice, Record their voices and compare. Communicate with the teacher, Save Recorded, typed files for teacher to hear, observe and evaluate.



**Functions of English Language Lab :-**

- Listening
- Speaking
- Reading
- Writing
- Recording
- Comparing
- Two way Communication
- Call Teacher
- Saving Files
- Group Discussion
- Text Chat
- Voice Chat
- Text to Speech
- Dictionary
- Broad Cast
- Screen Capturing
- Content Development
- File Transfer
- Video Recording
- Monitoring
- Lesson Creator
- Interactive Learning



Om Systems  
Om Empire Building, First Floor, Dr.Homibhabha Chowk,  
Model Colony, Pune, Maharashtra, India.  
TEL: 020-28766987, MOB: +91-9764703158  
GST No: 27AAMFM4263D1Z9



Date :-03-02-2022

Quotation No :- SSC/328

To,  
The Principal,  
Arts Science & Commerce College,  
Mokhada, Palghar.

Subject :- Quotation for the English Language Lab.

Respected Sir,  
As per discussion, we are quoting our best prices for English Language Lab.

Sr.No	Item Name	Price
1	1 Teacher & 10 Students Computers	Rs 80000/-

**Terms and conditions:-**

- Quotation will be valid for one month from the date of Quotation.
- 75% advance and 25% against software implementation.
- GST of 18% extra applicable on quoted price.
- Payment by cheque only.
- Changes other than the scope given will be charged extra.

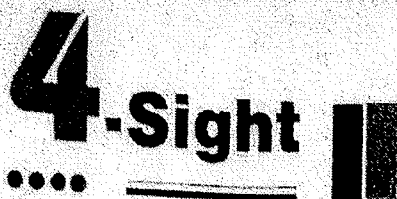
Thanking you, in anticipation of a positive reply with assuring you our best attention always.



Yours Sincerely,

*P. Baldawa*

Manoj Baldawa,  
For Om Systems.



## 4 – SIGHT

2nd Floor, J.Rathi, Perina Building, Neapean Sea Road,  
Darya Mahal, Mumbai -06  
Contact number : 09404411770  
Email id : 4sightsoftware@gmail.com



### Company Details

*4-Sight products are designed for swift, Easy implementation, getting them up and running smoothly, with a minimum of impact on your staff and business. We apply proven, established services in India accepted standard techniques to ensure your project in well planned, predictable and straightforward, and that end users can acquire all the knowledge and expertise necessary to assume full control on Software.*

*Our solutions are complemented by dedicated in-house team of business and technical experts, offering a wide range of guidance, such as technical services and business consultancy. Our experts work with you to build and maintain high-quality administrative, analysis and function-focused systems that meet your challenges and help you to seize opportunities.*

*We are leading provider of instructional technology for spoken languages. We are the develop this Product and Provide Language Learning Software, a digital language lab suite that includes instructor control interface and digital comparative recorder and media player.*

### Our Product :

### Interactive Communication Laboratory

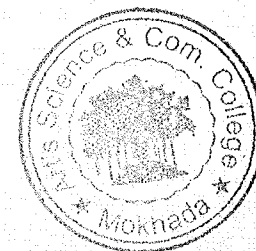


*Interactive Communication Laboratory Technology is to improve the students English language, Which creates confidence in them.*

*Language Lab is a modern and flexible **Interactive Communication Laboratory** solution which makes delivering multimedia lessons and activities easier than ever before. Live language lab software helps teachers engage students in live learning activities, combining the 4 major language skills; listening, speaking, reading and writing.*

### Features of Interactive Communication Laboratory :-

- *Speech Therapy*
- *Fast, Fluent & Very Easy To Use*
- *Multimedia Software*
- *Monitoring & Communication*
- *Classroom Management*
- *Pronunciation*
- *Dictionary*
- *Situational Dialogues*
- *Group Discussion*





## 4 - SIGHT

2nd Floor, J.Rathi, Perina Building, Neapean Sea Road,  
Darya Mahal, Mumbai -06  
Contact number : 09404411770  
Email id : 4sightsoftware@gmail.com

### Quotation

College Name : Arts Science & Commerce College,  
Mokhada, Palghar, Maharashtra.

Quotation No : AD/021/Q067  
Date : 03/02/2022

Kind Attn. : *The Principal.*

Please find below the most Competitive Quote in line with your requirements for Interactive Communication Laboratory.

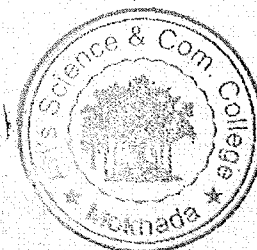
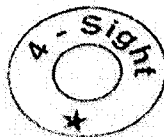
Description	Amount Rs.
Interactive Communication Laboratory 1+10 Consoles	95,000/-

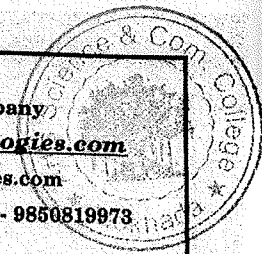
### Terms & Condition:-

- Taxes: 18% GST on above quoted price.
- Delivery: The Software will be delivered within 3 weeks after Confirmed Order.
- Payment 80% Advance against the confirmed order, 20% against installation of the software.
- Training at the college site will be provided as required and will be charged extra.
- No customization will be accepted.

Thanking you,  
Yours Sincerely,

For 4-SIGHT



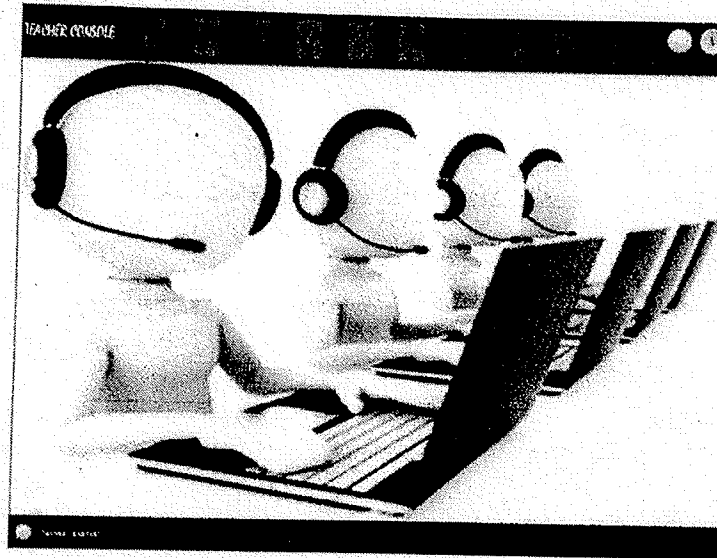


An ISO 9001: 2015 certified company

QUOTATION

FOR

ACE DIGITAL LANGUAGE LAB



BY

**Biyani**  
Technologies Pvt. Ltd.  
(Bringing Technology 2 Business)

**(Confidentiality Statement:** All the information contained in this document is the property and proprietary of Biyani Technologies and is not to be disclosed in whole or in part without express written consent of Biyani Technologies and shall not be duplicated or used, in whole or in part, for any purpose other than to evaluate Biyani Technologies capability.)

**Kolhapur Office (H.O.) :** 2nd Floor, Royal Prestige Building, Sykes Extension, Lohia Marg, Kolhapur, Maharashtra - 416001.

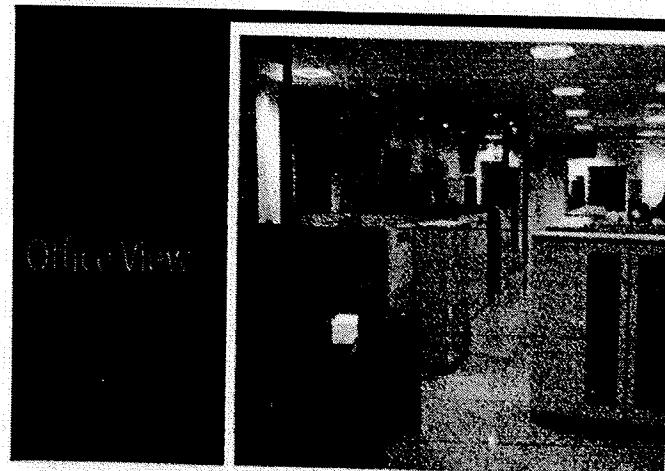
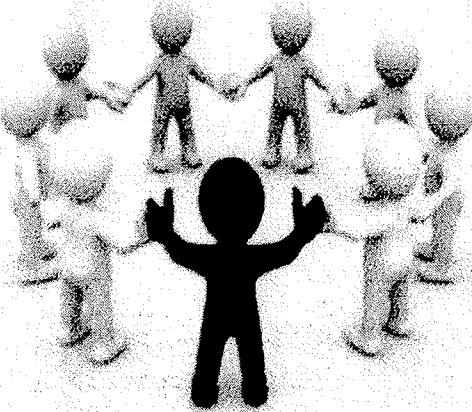
**Contact Us At :** (0)231 - 2526373. +91- 9850819973. Other Regional Offices: Mumbai. Jaipur. Raipur. Bhopal. Varanasi. Hubli.

### COMPANY PROFILE

"Biyani Technologies" is a leading software development company and provides software consultancy and solutions to Educational Institutes, Schools, Colleges, Universities, Milk Unions & Dairy, Textiles and Other Small & Medium sized businesses.

- We are established since **year 2007** and carry **14 years** of huge knowledge of Education and Industry automation.
- We have offices in Kolhapur, Pune, Mumbai, Raipur, Bhopal, Varanasi, Hubli.
- We have **more than 1800** and above clients across entire India and International.
- We are ISO 9001 : 2015 certified company
- International office in US

Our vision is to empower institutes by providing complete suite of software solutions and services that meet their evolving needs and growing business. We are on an incessant mission to make available to the user, the most sophisticated, yet user-friendly software for use. Our software aims at speeding up and simplifying not only your day-to-day routine tasks but more complex procedures that require skill and acumen.





## OUR LEADERSHIP

**Mr. Snehal Biyani** (B Tech Computer Engineer, NIT Jaipur, Distinction Holder) : Managing Director

14 years of work experience which includes his experience in Multi National Software Companies like Birlasoft Delhi. He has worked internationally in US as System Analyst and visited several countries like UK, Malaysia, Dubai, etc

**Mr. Vivek Biyani** (MBA, S P Jain Institute Of Management, Mumbai) : Sales Director. Vivek carries an excellent knowledge from premium management institute in India. Under his leadership the company is expanding its base across India as well as Globally. He has visited several countries for strategic alliances like Japan, South Korea, Vietnam, Thailand etc.

## VISION & MISSION

- Globally respected corporation in IT Industry
- Achieve the reputation for providing customer delight.
- Create real value for customers through innovative solution and focused execution.
- Deliver Innovative Business Solution for critical application, by creating partnership with our customers.

## VALUES

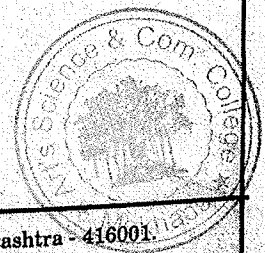
- 100 % customer satisfaction is our priority.
- Caring our employee.
- Aspiring for execution excellence.
- Be the best in terms of technological competence and service ability.
- Openness, honesty, trusts orientation and continuous learning based organization culture

## OUR TEAM:

Biyani Technologies has a team of knowledgeable and experienced System Analysts, Software Engineers, Project Managers and Senior Management. These members have in depth knowledge of various system platforms, front end, back end and latest technology tools.

We have well defined organization structure with departments lead by Senior Managers. It consist of

- Software Development
- Software Testing
- Sales & Marketing
- Onsite Implementation team
- Dedicated Customer Service and Online Support team
- Human Resource
- Finance and Accounts
- Administration

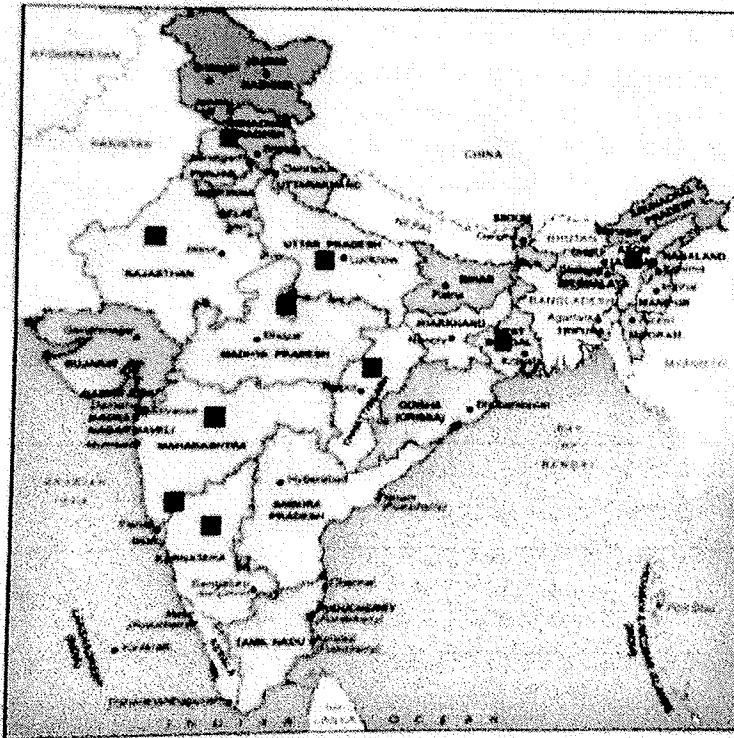




## COMPANY SPECIALIZATION

1. ISO 9001 : 2015 certified company
2. Our company works on **Six Sigma Approach** where any software delivered to clients undergoes a through testing at various levels to have minimum number of bugs.
3. We believe in the philosophy of **First Time Right** delivery and **On Time delivery**.
4. We have well defined **Quality Processes** that are strictly followed by all developers & testers at various stages in the life cycle of the project. We believe in extensive documentation.

## OUR PRESENCE:

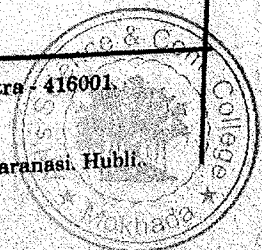


### Customers in states of :

- Maharashtra
- Karnataka
- Goa
- Rajasthan
- Madhya Pradesh
- Chhattisgarh
- Punjab
- West Bengal
- Uttar Pradesh
- Assam

Kolhapur Office (H.O.) : 2nd Floor, Royal Prestige Building, Sykes Extension, Lohia Marg, Kolhapur, Maharashtra - 416001.

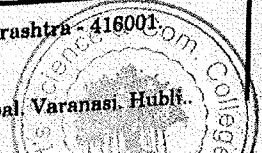
Contact Us At : (0)231 - 2526973, +91- 9850819973. Other Regional Offices: Mumbai, Jaipur, Raipur, Bhopal, Varanasi, Hubli.



## OUR SOFTWARE PRODUCTS & SERVICES

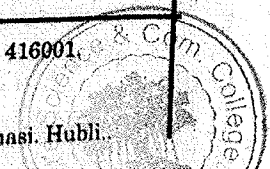
Some of the other software products and services provided by our company is been listed below. Our technical experts shall ascertain complete installation of the software and recommend optimized Software and Hardware configuration. Our team of experts will ensure that the system is fully operational by working in sync with end-user, functional expert and any such authority recommended by the management.

- **College/School Management System** : It is a complete Cloud ERP software developed with MVC technology for managing Colleges/Schools. The software consists of various modules catering to all departments of the institute.
- **Digital Language Lab** : It helps to improve oral and communication skill in English. Excellent study material used in our Digital language Lab software and at par with international standards. Using the lab student can improve the command over their language, gain confidence and get ready for real world challenges like facing interviews, doing presentation, expressing thoughts, etc.
- **Library Management System** : A unique state of Art Library Management software is developed which will help Librarian to keep complete track of books, Periodicals, Journals, Book Bank etc. using Bar Code System. Software is capable of maintaining multiple registers like junior, senior, university, UGC etc. Maintain Book Bank, Periodicals, Journals, CD's, Videos, Tapes etc. **OPTIONAL – Latest Technology RFID Enabled Library Management System available.**
- **Mobile Application** : A Mobile Application is a software application developed specifically for use on small, wireless computing devices, such as smart phones and tablets, rather than desktop or laptop. Parents can download this App on their mobile and at a glance get all information about their child's progress, events happening in college/school, new initiatives taken by institute. It will help to increase word of mouth and publicity of your institute in the area. And hence increase admissions to your college/school.
- **Website Development & SEO (Search Engine Optimization)** : We provide both static as well as dynamic website developing. We have in-house team of graphic designers, flash animators and presentation developers. We provide SEO services so that website can be displayed in top ranking on search engines like Google.
- **Face Recongnition/Fingerprint based Time & Attendance System** : The system consist of Face/Fringer print recognition hardware integrated with RFID card



reader, Time & Attendance Software to get exact information about In timings & Out timings of employees, regular late coming reports, monthly musters, etc.

- **Industrial ERP System :** The software includes Financial Accounting System, Payroll System, Production Monitoring and Waste control.
- **IT consultancy :** We provide a complete IT consultancy where our business executives visit your organization, do a complete analysis of how and where automation can be carried out, prepare a project report, submit it to you, help prioritizing items among the list submitted, help in its execution, development and if required outsourcing or selecting the best vendor for you.
- **Custom Software development** as per requirements from client (Web based, client server, stand alone application) using. NET, VB, Java, C++, PLC technology.
- **Task Management System :** We provide the best way to manage Tasks through its life cycle. It gives you everything you need to create team projects, assign and schedule tasks, and track progress so that nothing falls through the cracks
- **Short Message System :** It is highly user friendly application used to send bulk SMS or individual SMS to Students, Parents, Customers, etc. Is useful for Educational institutes, Industries, Offices to send group and customized SMS related to Internal Meetings Notification, Daily/Monthly Attendance Information, In/Out Time Information, Student Subject/Exam Result information, Invitation, Birthday, Wish, Anniversary Wish, etc.
- **Learning Management System:** A Learning management system is a software application developed specifically for use of students and teachers. Teacher can upload **Readily available content** with them and share with students. It can be installed on small, wireless computing devices, such as smart phones and tablets, rather than desktop or laptop. And hence increase admissions to your institute.
- **Online Examination:** Online Examination Software is a software used by institutes to conduct examination online of students. Students can appear for an **online examination from any location remotely**. The exams are conducted using internet for remote candidates.
- **ATAL Tinkering Lab:** Atal Tinkering Lab is an initiative by Govt. of India under the



Atal Innovation Mission (AIM) by NITI Aayog to create an environment of scientific temperament, innovation, creativity among students in India. Biyani Technologies powered Atal Tinkering Lab consists of 3D printer, Robotics, Scientific, Mechanical, Electrical equipment and consumables as per the guidelines of NITI Aayog.

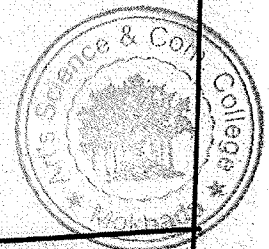
- **Student Attendance System:** The technology provides benefits like Marking the attendance of students automatically as soon as they enter school/college campus.

- **NAAC/NBA Software:** NAAC Accreditation is a continuous process where we have to meet the 7 criteria and few important key indicators which make it more robust and complex at institute level.

So we at Biyani Technologies have developed a NAAC Accreditation Module which covers the 7 criteria and also helps in getting the data categorized as per the standard and formats set by NAAC. Date export facility in excel sheet format is provided which will help institute to upload data on online NAAC portal as and when required.

- **Autonomous College Software Automation:** Get Automated software for Autonomous Colleges:-

- ❖ Online Admission
- ❖ Examination
- ❖ End to End ERP Solutions
- ❖ Learning Management
- ❖ Library Software Solution

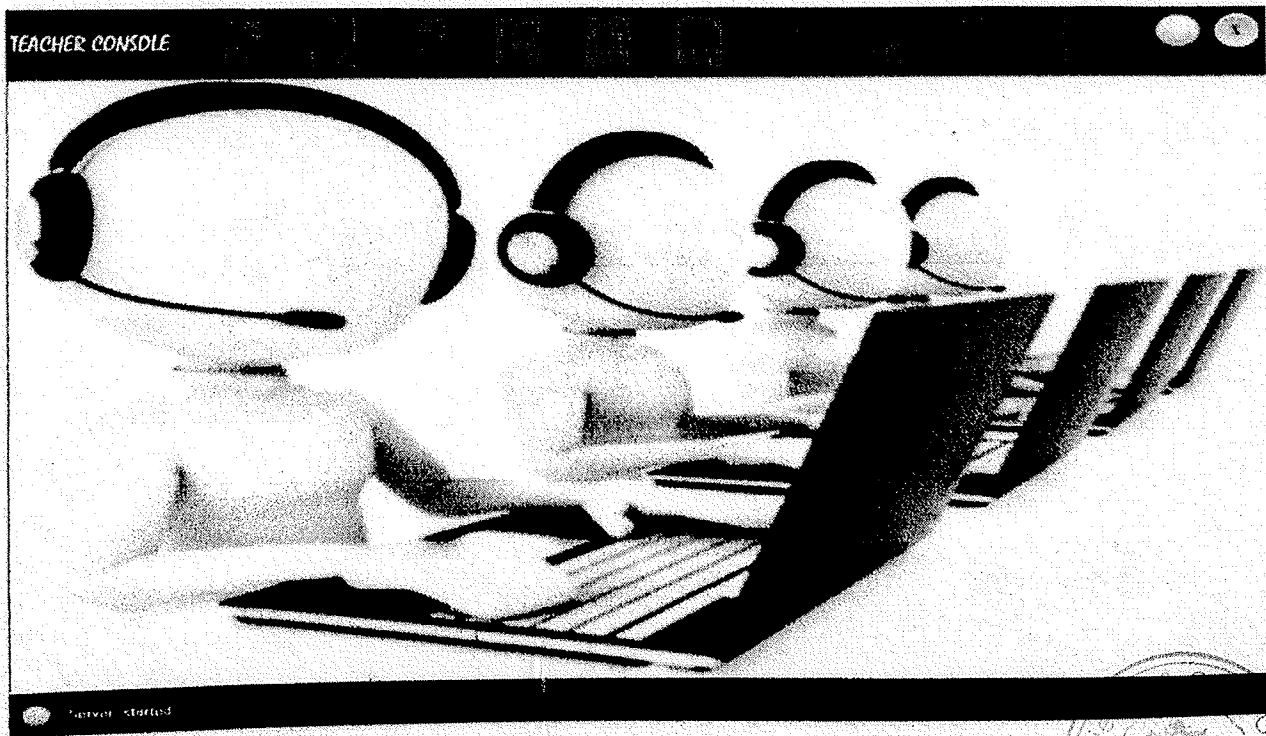


## ACE Digital Language Lab

**Digital Language Lab** is a unique State of Art solution developed to improve the communication skill of students. Using the lab student can improve the command over their language, gain confidence and get ready for real world challenges like facing interviews, doing presentation, expressing thoughts, etc. Digital Language Lab involves students to actively participate in language learning exercises and get more practice than otherwise possible in a traditional classroom environment.

**Digital Language lab in general offers following facilities:**

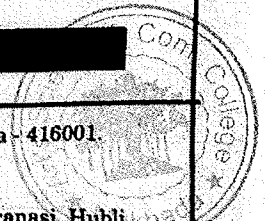
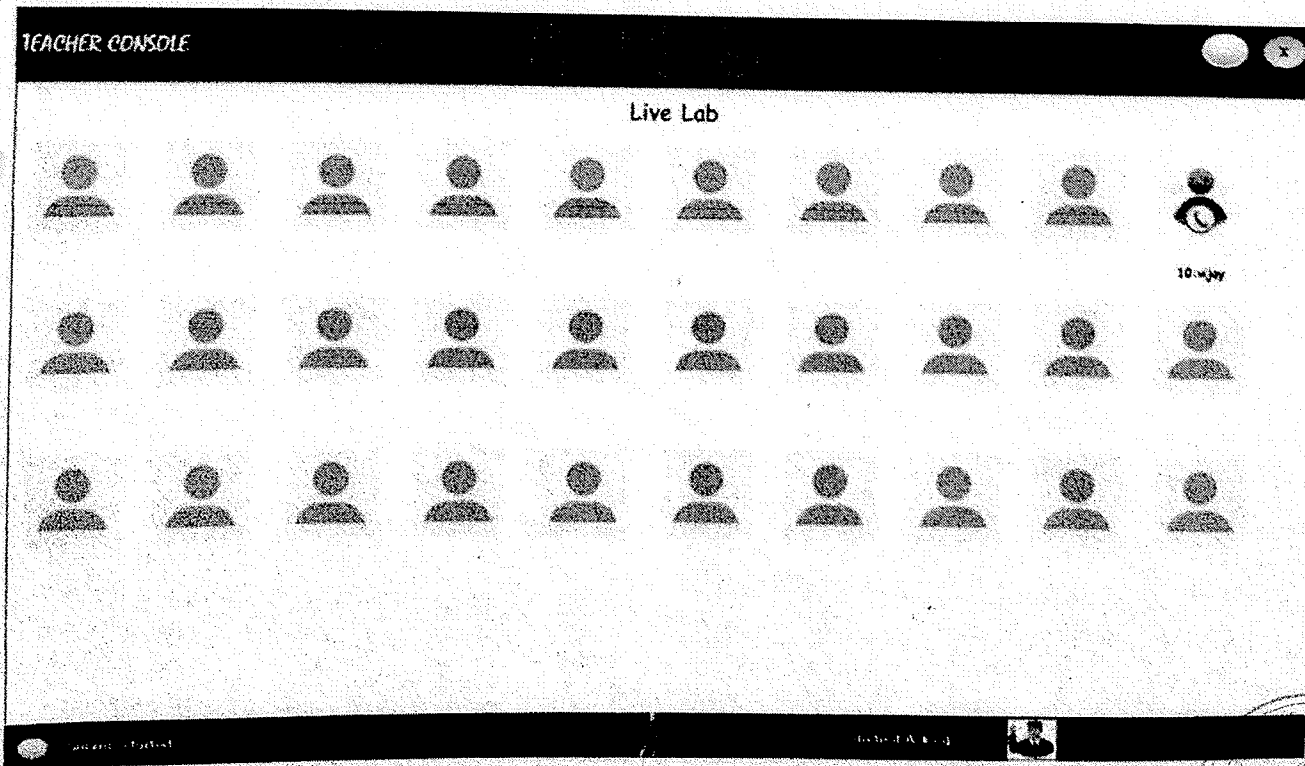
- Text, images, audio and video can easily be integrated; teachers can alter materials to fit their requirements.
- 100% Digital hence easy to install.
- Learners can record their own voice and play back the recordings, interact with each other and the teacher, and store results.
- Teachers can intervene and control the learners' computers via the teacher's console, track of learners' work, etc.
- Self-access for independent learning which includes access to resources outside class.



## 1. Teacher Console / Administrative Console

Teacher Console is the control panel for monitoring the student consoles. Students get the pre-recorded lessons from the Teacher console after logging in into their consoles. Teacher can broadcast to all the students, monitoring and communicating with each student is also possible without disturbing other fellow students.

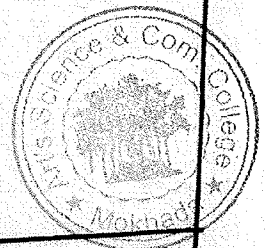
- Control and monitoring functions to all student consoles
- Facility to create own lesson – Text / Audio / Video lesson
- Facility to Chat with student
- Facility to assign lessons to all student in lab or a particular lesson to a particular student
- Watching the student activity through Screen Capturing
- Facility to organize a Group Discussion
- Facility to add their own dictionary for student
- Text to Speech Facility for Pronunciation
- Facility to evaluate student assignments
- On Screen alert facility for any student query / for student screen minimization



## 2. Student / Learner Console

In the Student Console, the student has the facility of listening, speaking, repeating, comparing and writing (typing) the lessons assigned in the class by the Teacher. The students can log into the teacher's console by typing in their name and number. Students will be getting the pre-recorded lessons from the Teacher console after logging in. Student can call and communicate with the Teacher from the student console without disturbing others.

- Students listen to the lessons pre-recorded by experts.
- Automatically receive lessons from teacher console and can use these lessons for personal practice.
- Student can record his own voice and compare the correctness of his/her pronunciation.
- Self-assessment at the end of each assignment is submitted to the Teacher console for evaluation.
- Student can communicate with the Teacher through Text / Audio / Video Chat.
- Ask a Question to Teacher.
- Text to Speech Facility for Pronunciation.
- Facility to use the in-built Dictionary



## Study Material

**Verbal Ability** like Antonyms, Change of Speech, Change of Voice, Close Test, Completing Statements, Comprehension, Idioms and Phrases, Ordering of sentences, Paragraph Formation, Selecting Formation

**Basic, Advance Grammar & Tenses:** Noun and Verb, Verb Tenses in English, Phonetics, etc

**Resume and Cover Letter Writing:** Resume Writing Techniques, Sample Resume, Cover Letter Writing Techniques, Sample Cover Letter

**Body Language:** Arm Barriers Gesture, Basic Understanding, Body Lowering Gesture, Cigars & Glasses Gesture, Eye Signal Gesture, Hand & arm Gesture, Hand to Face Gesture, Leg Barriers Gestures, Mirror Image Gesture, Ownership Gesture, Palm Gestures, Pointing Gesture, Popular Gesture & Actions, etc

### **Group Discussion Tips & Topics**

**HR Interview Questions:** Are not you overqualified for this position, Are you willing to relocate or Travel, Can you work under pressure, Describe your ideal company, location & job, etc

**Phonetics:** Basic Concepts in Phonetics, Classifications and Characteristics of Speech Sounds, Introduction to phonetics, Interactive Phonetic chart for English Pronunciation, Why are Phonetics Important, Sounding Out Words, etc

**Pronunciation of English Vowel Sounds,** English Pronunciation Tips, etc, Accent & Rhythm, Listen and Repeat, Verb Conjugation and Pronunciation, etc

**Improve English Speaking and Fluency:** How to improve your English Speaking and Fluency, etc

**English for Professional Commuting:** Skills Set, Work Schedule, etc

**General Knowledge, Arithmetic Aptitude, Data Interpretation:** Bar Charts, Line Charts, Pie Charts, Table Charts, Rhymes, etc

**Logical Reasoning:** Analyzing Arguments, Artificial Language, Cause and effect, etc,

**Puzzles:** Clock Puzzles, Logical Puzzles, Missing Letters Puzzles, Number Puzzles, etc

**English in Daily Activities** like Greetings, Useful Expressions, Introducing Yourself, Let's and Don't, Do and Don't, Subject Pronouns (I, you, he, she, it, we, they), Plural Nouns, Irregular Plural Nouns, Questions with WAS\_ WERE, etc

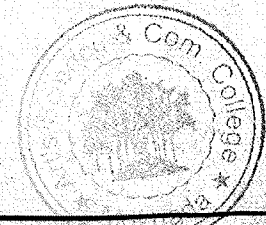
**Improve Your Writing Style:** Clear, Concise and Direct Sentences, Grammar and Punctuation, Transitional Words and Phrases, Twelve Common Errors An Editing Checklist, etc



## ACE Digital Language Lab

Features covered in it are as follows:

- Listening
- Speaking
- Reading
- Writing
- Recording
- Two way Communication
- Saving Files
- Text Chat
- Assign Assignment
- Broadcasting Via Text Mode
- Text to Speech / Pronunciation
- Content Development
- File Transfer
- Audio Recording
- Lesson Creator - Text Lesson Creation
- Lesson Creator - Audio Lesson Creation
- Content Development
- Group Assignment
- Interactive Learning
- Dictionary: Inbuilt
- Call Teacher / Ask a Question
- Remote Student Screen Monitoring
- Evaluation of Assignments by Teacher



## QUOTATION

Date: 3<sup>rd</sup> Feb 2022

Quotation No: BT/SP/0222/164

To,  
The Principal,  
Arts Science & Commerce College,  
Mokhada, Palghar.

Subject: Quotation for ACE Digital Language Lab Software.

Respected Sir/Madam,

"Biyani Technologies" is a leading software development company with offices in Kolhapur, Pune, Mumbai, Jaipur, Raipur, Bhopal, Varanasi, Hubli. With over 14 years of huge experience in software consultancy and solutions to Educational Institutes, Schools, Colleges, Universities, Milk Unions & Dairy, Textiles and Other Small & Medium sized businesses we have built up more than 1800 & above client base across entire India and International. The implementation of our flagship product will help your organization to carry out day to day activities more **efficiently**, promptly and in **less time** which will lead to transform into an **ideal** organization.

**ACE Digital Language Lab** helps to improve oral and communication skill in English. Excellent study material used in our Digital language Lab software and at par with international standards. Using the lab student can improve the command over their language, gain confidence and get ready for real world challenges like facing interviews, doing presentation, expressing thoughts, etc.

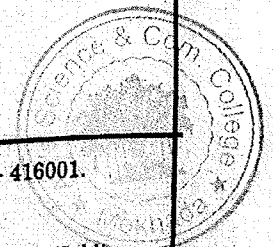
We are glad to quote you our best rates for ACE Digital Language Lab Software as follows

:-

Sr.No	Module Name	Price(Rs)
1	Digital Language Lab (1+10)	65,000/-

### Terms & Conditions:

- **Taxes** : 18% GST Extra and any local taxes if applicable
- **Payment** : 50% advance against the confirmed purchase order and 50% at the time of installation
- **Warranty** : For the period of 1 Year against any manufacturing defects for the software. Warranty is not provided on complimentary items provided.



- **Training :** The base price of the software is inclusive of the training for 1 day and maximum of 2 (Two) staff member. Any additional training to staff if required will be charged separately
- **Rate quoted above is for As - Is Software as demonstrated and mentioned in proposal.** No customization will be provided.
- **Lodging and Boarding arrangement if required need to be provided by customer**
- **Biyani Technologies does not install or hold ourselves responsible for installing any third party software besides Digital Language Lab software. Computer setup, Networking and installing required sound and video drivers need to be done by Hardware or Network administrator from customer**
- **Quotation submitted is valid for 1 month from the date mentioned**

#### Why Biyani Technologies?

- We carry **14 years** of huge Experience and Successful implementation of our products at more than **1800** and above Educational Institutes, Schools/Colleges, Universities, Hospitals, Milk Unions, Other Small & Medium sized businesses, Textiles, Sugar industries, etc.
- Any new implementation could be carried out in a week from order placement date
- Management & Technical advisors have work experience in India's best Software companies
- New orders are received from reference from existing satisfied customers
- Excellent support network : 12 x 6 Telephonic help desk, online support, Remote Desktop Connectivity, dedicated onsite support team
- We are **ISO 9001 : 2015** certified company
- Internationally acclaimed training program, with detailed User Manual
- We train, assist and build up the confidence of your college/school user.

Give us an opportunity to serve your reputed institute and add you to our growing satisfied customer list.

Because,

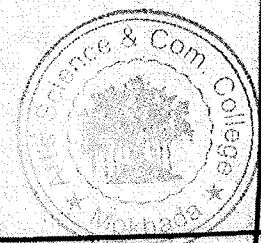
- We deliver what you need – Full Proof software
- We provide what you need – Easy to use Software
- We do what you need – Complete Automation

Thanking you,

Yours Sincerely,

**Regional Sales Manager,**

**Biyani Technologies Pvt Ltd.**



Kolhapur Office (H.O.) : 2nd Floor, Royal Prestige Building, Sykes Extension, Lohia Marg, Kolhapur, Maharashtra - 416001.

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